

# Karolinska Institutet Innovation

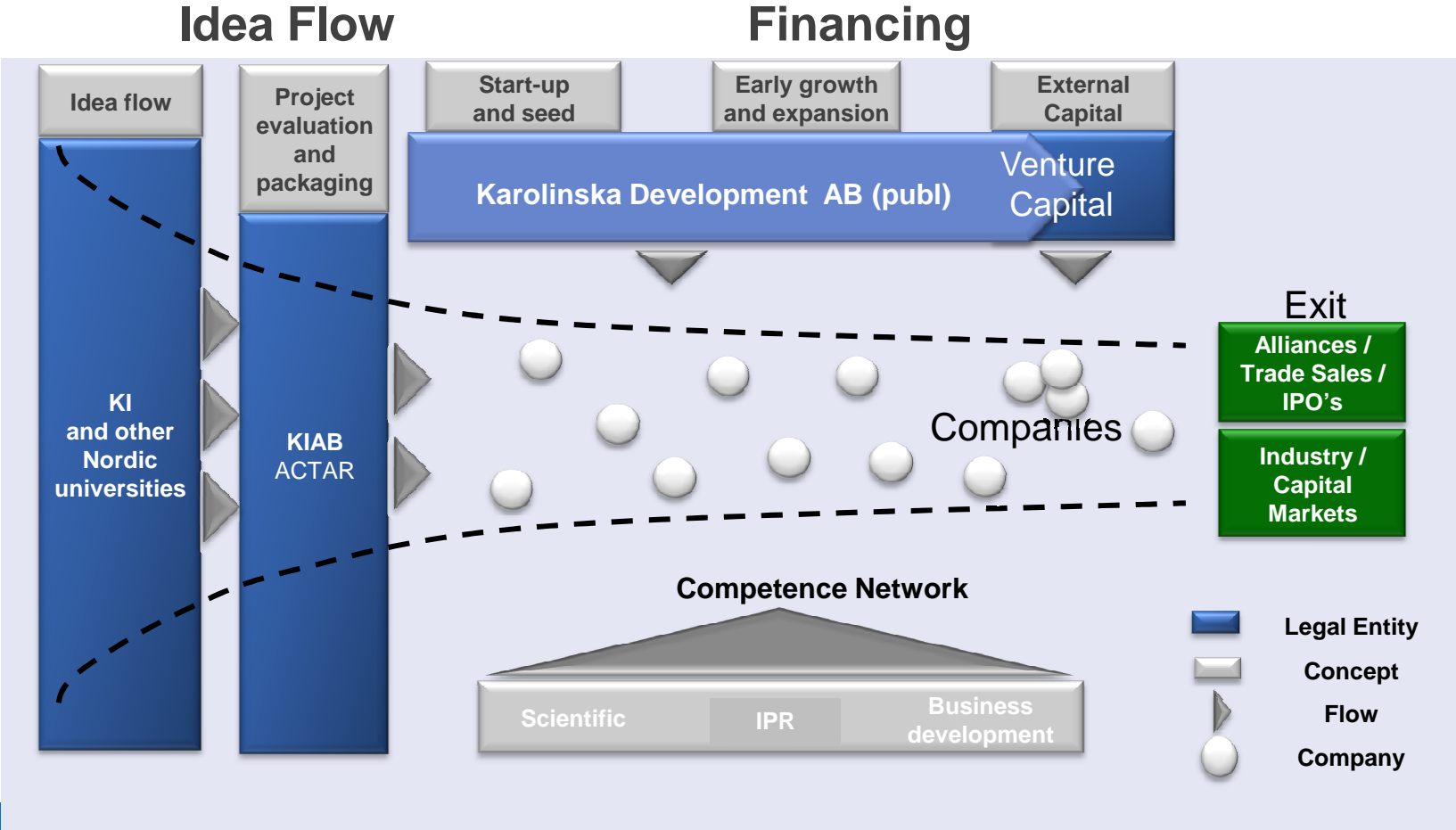
## Transfer of Technology

Conny Bogentoft, Eurobio 2009



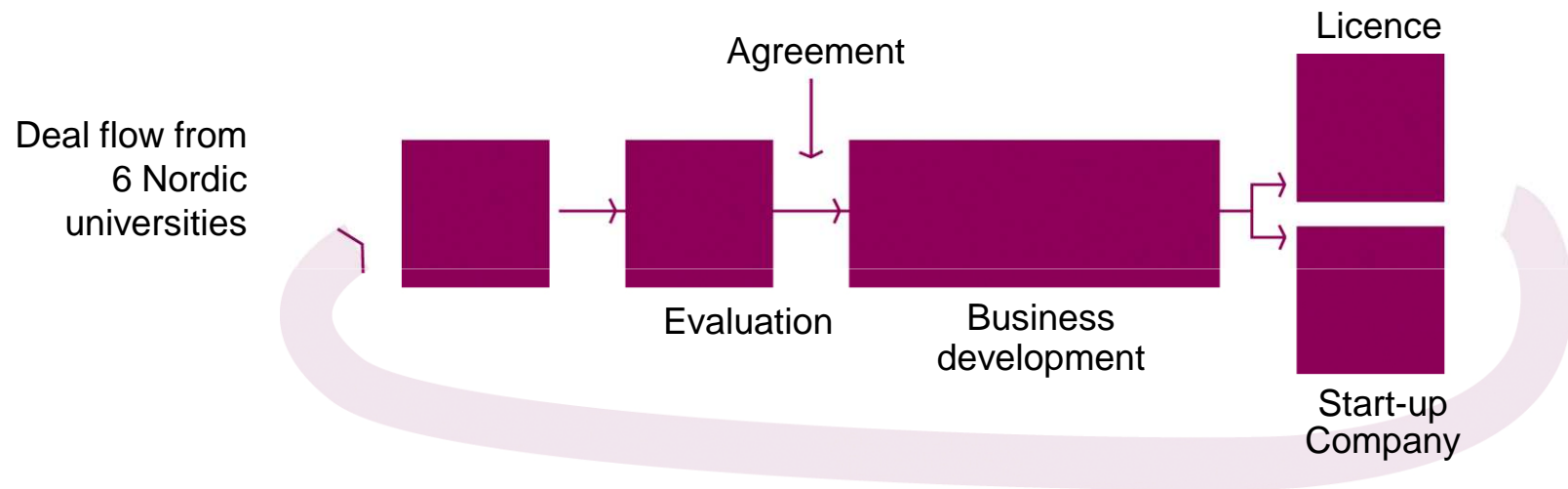
KAROLINSKA  
DEVELOPMENT

# Karolinska Institutet Innovation System



# KIAB Model

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**KIAB OFFERS** pre-seed financing for:

- Patent applications
- Development assistance prior to licensing and business plan creation
- Key scientific support to verify the concept



# Karolinska Development

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- Is the only entity in the Nordic countries with a pipeline matching a global pharmaceutical company
- Has the capabilities (skills and network) of a major industry player for the development of drugs and med tech products
- Enhances financial gain in high risk investments by
  - ▶ Having uniquely low development costs
  - ▶ Acquiring portfolio companies at low cost
  - ▶ Spreading risks by managing a rich portfolio
- Has delivered an attractive portfolio in line with set plans

# Achievements to Date

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**REVIEWED** more than 1000 academic inventions

**CREATED** over 40 start-up companies

**CLOSED** 30 license deals



**KAROLINSKA  
DEVELOPMENT**

# Transfer of Technology: know-how of licensing

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- Package of licensed know-how
- Preparation for a Due Dilligens process
- Planning and key events
- Resources and Competences involved